



CITY OF DURHAM | NORTH CAROLINA

**Date:** November 4, 2013

**To:** Thomas J. Bonfield, City Manager

**Through:** Wanda S. Page, Deputy City Manager

**From:** David Boyd, Finance Director  
Lynette McRae, Purchasing Supervisor

**Subject:** Bids – Four (4) Yard Waste Collection Trucks

### **Executive Summary**

The contract under consideration will provide the Solid Waste Management Department with four (4) Yard Waste Collection Trucks. These vehicles were approved in the FY 2013/14 budget. This purchase is a part of the fleet replacement program. The total cost of the contract is \$1,011,284.00. Funding for this contract is available from the CIP Fleet Replacement Funds (44623136-732300-S4401). All bids received were competitive and within budget.

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Transource, Inc. of Raleigh, North Carolina and determined they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting. There were no SDBEs to provide this product.

### **Recommendation**

That the bid for the purchase of four (4) Yard Waste Collection Trucks in the amount of \$1,011,284.00 from Transource, Inc. be approved and the City Manager be authorized to execute all relevant contracts; and,

That the City Manager be authorized to modify the contract before execution provided that modifications do not increase the dollar amount of the contract and are consistent with the general intent of the existing version of the contract.

## **Background**

The contract under consideration will provide the Solid Waste Management Department with four (4) Yard Waste Collection Trucks. These vehicles were approved in the FY 2013/14 budget. This purchase is a part of the fleet replacement program. The Purchasing Division solicited bids from five bidders and three responses were received.

## **Issues/Analysis**

The following bids were received for furnishing four (4) Yard Waste Collection Trucks:

COMPANY	BID
Transource, Inc. (Does not meet specifications) Raleigh, NC	\$242,433.00 each \$969,732.00 total
Transource, Inc. Raleigh, NC	*\$252,821.00 each \$1,011,284.00 total
Amick Equipment Co. Lexington, SC	\$283,212.83 each \$1,132,851.32 total

The low bid from Transource, Inc., a Mack Chassis with a Labrie body does not meet specifications in the following areas:

- Body width
- Hopper size
- Strength/hardness of steel in the body
- Packing force
- Hydraulic system filtration

In addition, the City has a history of not receiving Labrie parts in a timely manner, which lengthens downtime when repairs are needed.

The second bid from Transource, Inc., a Mack Chassis with a Heil body is considered the lowest responsive, responsible bid, meeting all specifications and bid criteria.

\*Recommended Bid

## **Alternatives**

There are no good alternatives to making this purchase. All bids received were competitive and within budget.

**Financial Impact**

The total cost of the contract is \$1,011,284.00. Funding for this contract is available from the CIP Fleet Replacement Funds (44623136-732300-S4401).

**SDBE Summary**

The Equal Opportunity/Equity Assurance Department reviewed the bid submitted by Transource, Inc. of Raleigh, North Carolina and determined they are in compliance with the Ordinance to Promote Equal Opportunities in City Contracting. There were no SDBEs to provide this product.

**SDBE REQUIREMENTS**

There were no SDBEs to provide this product.

**WORKFORCE STATISTICS**

The workforce statistics for Transource, Inc. of Raleigh, North Carolina are as follows:

Total Workforce	40	100%
Total Females	2	5%
Total Males	38	95%
Black Males	0	0%
White Males	38	95%
Other Males	0	0%
Black Females	0	0%
White Females	2	5%
Other Females	0	0%